The dangers of policy experiments: initial beliefs under adaptive learning*

Patrick A. Pintus[†] Jacek Suda[‡] M. Burak Turgut[§]

Abstract

The paper studies the implication of initial beliefs and associated confidence on the system's dynamics under adaptive learning in the context of policy considerations. We examine how discretionary experimenting with new macroeconomic policies is affected by expectations that agents have in relation to these policies. We show that a newly introduced macroprudential policy that aims at making leverage counter-cyclical can lead to substantial increase in fluctuations under learning, when the economy is hit by financial shocks, if beliefs reflect imperfect information about the policy experiment. This is in the stark contrast to the effects of such policy under rational expectations.

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JEL classification: E32, E44, D83, E61, G18

1 Introduction

Designing and implementing effective policy is a complex challenge that involves considering incentives and encouraging specific actions. Policymakers must navigate questions about how to respond to extreme events and address slow-moving trends, as well as determine the appropriate timing for deploying new policies. These questions arise both during crises—such as health, economic, financial, sovereign debt, and pension crises—and in more stable periods.

Researchers in political science, sociology, social policy, and economics have long sought answers to these questions. The rational expectations revolution that started over 50 years ago fundamentally reshaped macroeconomic theory and policy by emphasizing that individuals and firms form expectations about the future in a forward-looking, systematic manner. Central to this approach is the idea that economic agents do not passively react to policy changes based

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[†]Institut de Neurosciences de la Timone and Aix-Marseille School of Economics, Aix-Marseille University. *Email:* papintus@gmail.com.

 $^{^{\}ddagger}$ Corresponding author. European Central Bank, SGH Warsaw School of Economics, and FAME|GRAPE. Email: jsuda@sgh.waw.pl.

[§]University of Warsaw. Email: mturgut@wne.uw.edu.pl.

on historical patterns or naive forecasting methods. Instead, they incorporate all available information, including their understanding of economic policies and their likely effects, into their decision-making. It recognizes that (i) expectations about the future influence today's decisions, and (ii) individuals react to changes in their economic environment, such as tax changes. This insight challenged the efficacy of traditional stabilization policies, particularly those reliant on systematic monetary or fiscal interventions, by asserting that such policies would be anticipated and neutralized in their intended effects through adjustments in behavior.

However, the rational expectations hypothesis rests on a strong and, in some respects, controversial assumption: that agents possess a deep, almost encyclopedic knowledge of the economy and its underlying structure. They are assumed to understand the true model of the economy, including the complex relationships between policy instruments and macroeconomic outcomes, and to accurately and instantaneously incorporate this knowledge into their expectations. This presumes not only a high level of information but also a capacity for sophisticated economic reasoning that may be unrealistic in practice. This informational assumption becomes particularly pronounced in the context of policy changes. Households and firms are assumed not only to fully understand a new policy but also to comprehend how it will affect their current and future constraints. Moreover, they are expected to act immediately on this knowledge, adjusting their behavior and choices accordingly. Real-world agents face cognitive and informational constraints, uncertainty about the true workings of the economy, and the possibility of structural changes that render past relationships unreliable. While rational expectations provide an elegant benchmark for understanding how expectations shape economic outcomes, their strong informational assumptions raise questions about their applicability to real-world settings, where bounded rationality, adaptive learning, and institutional factors often play significant roles in shaping behavior.

The adaptive learning approach supports the rational expectations as an equilibrium concept. It suggests that while agents may not initially have perfect knowledge, they can learn and update their beliefs to eventually align with rational expectations. Key aspects of this approach include (i) the learning process of agents, (ii) their initial beliefs, and (iii) their willingness to change their views. The speed and extent of belief revision depend on agents' confidence in their initial assumptions. Those with skepticism may quickly update their beliefs, rendering initial assumptions temporary, while those with strong convictions may be less likely to significantly revise their views.

In this paper, we study how initial beliefs shape expectations and influence macroeconomic dynamics in the context of economic policy. Specifically, we examine how misperceptions about new macroprudential policy—or changes to the existing one—affect both macroeconomic outcomes and the effectiveness of these policies. Our goal is to assess whether the potentially appealing features of new policies hold up when confronted with the reality of agents' misexpectations about their impact.

We find that initial beliefs about a policy matter. A lot.

1.1 What we do and what we find

We consider with a variant of an RBC model with collateral constraint to show the mechanism through which initial beliefs and confidence affect macroeconomic dynamics. We replace rational expectations agents with econometricians and study how their estimates that describe the economy's perceived law of motion are affected by the prior beliefs and their variance. We use a simplified version of collateral constraint model from Pintus and Suda (2019), who show that the interaction of financial markets and learning could partially explain both the onset and the severity of the crisis. The last global financial crisis brought calls for policy solutions that were not considered or even available before the crisis. Fiscal policy, monetary policy and macroprudential policy were used to respond to the repercussion of the crisis itself, but it is largely macroprudential policy that is sought to address some of its underlying factors. For that reason in this paper we focus our attention on macroprudential policy.¹

We assume that agents use the constant-gain adaptive learning instead of the rational expectations. The underlying premise is that households do not have perfect knowledge about the model and its parameters, including policy parameters, and they use historical data to both learn about them and for forecasting. Agents behave as econometricians and form expectations about future treating current realizations of macroeconomic variables as model-consistent linear functions of their past realizations. As the new data becomes available every period, they update the coefficients of these linear functions every period. Given this structure, agents' expectations depend on the time-varying coefficients that represents agents' beliefs and their current perception of how the economy works. This method has two important implications. First, the initial beliefs (priors) may have lingering effects both for the subsequent evolution of beliefs and for the resulting dynamics of the entire system. Second, the introduction of a new policy or a modification of the existing one alter the law of motion and need to be learnt. This might be a lengthy process, especially if the policy change is not properly announced and explained, that yield dynamics and outcomes that are different than not only those under rational expectations, but also those under learning with alternative priors. It creates an entirely new problem for the policy design and for its implementation, namely, how to deal with beliefs that encapsulate imperfect information about the economy and about how a policy affects it.²

To assess the importance of these two implications we analyze how the introduction of a new economic policy is affected by the initial perception of and learning about that policy. In particular, we argue that agents' understanding of the economy and their attitudes toward

¹Although the broad question we address also pertains to unconventional monetary policy, for instance when it was introduced for the first time in the US and in the Eurozone, we abstract from this important dimension due to the lack of a canonical model. In contrast, both the collateral channel and macroprudential policies targeting leverage are now part of the macroeconomic toolkit, see Millard et al. (2021) and Ampudia et al. (2021) for overviews.

²Although one may get the impression that the issue revolves simply around communication, it goes beyond in a world where both policymakers and the private sector have knowledge about how the economy works that is far from perfect.

policy are shaped by their experiences. In the baseline analysis, we examine the effects of a new macroprudential policy that is introduced to reduce macroeconomic volatility when it is credibly implemented and fully understood by agents. In this scenario, the policy is highly effective and generates significant gains—often exceeding those predicted under rational expectations—when agents learn over time. The overall volatility generated by the financial shocks is greatly reduced and negative shocks do not cause large recession and swings in the land prices. We then consider a contrasting case where agents do not initially incorporate the new policy into their expectations. Instead, they gradually learn about the new economic mechanism as they observe its effects. Under these conditions, the dynamics of the economy differ significantly, and in some circumstances, the effectiveness of the policy in volatility reduction is completely eroded. We show that it is the initial beliefs and confidence in them that determines the initial response of the economy and its subsequent dynamics. The less "trust" agents have in their initial beliefs, the bigger the revisions of agents' beliefs and the larger the impact on endogenous variables. Importantly, however, we find that the extent to which the introduction of a new policy can be deemed successful does vary on whether agents account for that in their perceived law of motion.

These results have important implications for policy design. The introduction of a new policy or the modification of an existing one is likely to alter the economy's existing law of motion. The extent to which agents' perceived law of motion adjusts to this change determines their understanding of the economy under the new policy and, consequently, its ultimate success. Policymakers should take this into account and consider ways to inform agents about how the policy operates.

Given the importance of the financial markets in the recent global financial crisis we consider the case of macroprudential policy as a simple but important example. Even though we consider a specific case of macroprudential policy our results and conclusions are likely general to fiscal and monetary policies.³ This has an immediate repercussion for the viability and success of any experiments involving conventional or unconventional policies.

1.2 Related literature

Our paper relates to several strands of the literature. The closest to out paper is Honkapohja and Mitra (2020), who study the credibility of a newly introduced policy in the model with learning. They consider the case of the introduction of the price level targeting where the credibility varies endogenously over time in response to the relative performance of inflation forecasting. Their focus is, however, on the expectational stability of the system rather than on the dynamics. Similarly, Honkapohja and McClung (2024) show the significant risks associated with the implementation of average inflation targeting policy without clear communication to the public. They show that if agents fail to understand new policy, either because it was not properly communicated or due to their inability to properly account for new policy, the

³See the next section for the literature related to the effect of learning on fiscal and monetary policy.

economy may experience economic instability leading to explosive dynamics.

The problem associated with a policy change is also analyzed by Shukayev and Amano (2025) who explore how individuals adjust their inflation expectations in response to a sudden transition from inflation targeting (IT) to price-level targeting (PLT) within a controlled laboratory experiment. The study focuses on understanding whether participants grasp the implications of this monetary policy shift. They find that while in simpler experimental model individuals showed a clear shift in behavior, in a richer more realistic economic model, however, results were no longer statistically significant.

Our paper is also closely related to the empirical studies on the perception and the effectiveness of new polices. Using a daily survey of U.S. consumers, Coibion et al. (2023) examines the Federal Reserve's introduction of its Average Inflation Targeting (AIT) strategy in August 2020 and its impact on household expectations. They finds that the Fed's new policy had little effect on public understanding or economic outlooks, with most households unaware of the policy or its implications. They also show that households' inflation expectations, as well as their outlooks on income and economic growth, remained unchanged after the AIT announcement suggesting that the new strategy did not influence public economic expectations in any significant way. In a closely related paper, Hoffmann et al. (2022) consider a hypothetical shift to AIT in the European context, running a control random trial experiments on the Bundesbank Online Panel Households. Contrary to the result in Coibion et al. (2023), they find that households can adjust their expectations under AIT when properly informed, with trust in the central bank playing a key moderating role.

The effect of policy changes on the stability and dynamics of economic system were studies in extensively in the context of fiscal policy. Evans et al. (2009) analyze the effects of fiscal policy changes that will take place in the future but is (credibly) announced in advance by the policymaker in a very stylized model with adaptive learning. They find that while agents' behavior may eventually align with these under rational expectations, the convergence can be slow and the dynamics along the learning path can be qualitatively different than their RE counterpart. Their set-up, however, is significantly different from ours as agents need to forecast only one endogenous variable (interest rate) while the second one (government spending) is credibly announced.

Mitra et al. (2013) focus on the question of anticipated versus unanticipated changes in fiscal policy when agents are learning, in the case of lump-sum taxation. They find that when agents combine knowledge about future policy with econometric forecasts of future wages and interest rates, model dynamics feature large and hump-shaped responses. In a related paper, Gasteiger and Zhang (2014) introduce distortionary taxation in an RBC model with learning, where agents know the path of fiscal policy instruments. They find that preannounced permanent tax changes can lead to oscillatory dynamic responses of consumption and capital.

Our paper is also related to the news shock literature started by Beaudry and Portier

(2004) and Jaimovich and Rebelo (2009), that explores how information about future economic fundamentals can affect current economic decisions and outcomes. Implications of news shocks in the model with bounded rationality and adaptive learning are studies by Dombeck (2022). The author finds that the introduction of new information in the form of news shock does not lead to expectational instability coming from learning.

The impact of initial beliefs on the dynamics of a macroeconomic system under learning is analyzed in Bullard and Suda (2016). They study the expectational stability of macroeconomic system with Bayesian learners, who use Bayesian updating rather than recursive least squares or constant gain as adaptive schemes. They show that while the priors and their variance do not affect stability of the system, it can affect the dynamics. Similarly, Cogley and Sargent (2008) and Suda (2018) show that the variance/precision of initial beliefs matter for the dynamics of beliefs and endogenous variables. In particular, they show that the speed of belief updating could affect both asset prices (Cogley and Sargent, 2008) and quantities, like output, capital, or consumption (Suda, 2018). The model there, however, consider learning about a Markov transition matrix with alternative Bayesian learning. Similarly to these papers we analyze the importance of initial beliefs for the subsequent learning process. Not only we look at the evolution of beliefs related to the law of motion of the economy but also study how much these beliefs change. We use more standard version of adaptive learning that assumes less sophistication on the part of the agents. Additionally, our focus is on the importance of these results for the economic policy.

Our main assumption is that agents' expectations may not be the same as full information rational expectations (FIRE). There is a vast literature that questions such assumption.⁴ Hey (1994) rejects rational expectations and finds evidence that adaptive expectations have explanatory power for belief dynamics. The impact of non-rational expectations in the DSGE models has attracted some attention as departure from FIRE can bring empirically relevant results. Farhi and Werning (2019) extend the benchmark New-Keynesian model with bounded rationality. They show that it is the combination of the departure from rational expectations with agents' heterogeneity, incomplete and occasionally binding borrowing constraints that can deliver rationalization of the "forward guidance puzzle". Eusepi and Preston (2018) show how incomplete knowledge and learning can make public debt important for inflation - a conclusion that is absent under rational expectations.

Finally, we contribute to vast and growing literature on macroprudential regulations, see Cerutti et al. (2017), Millard et al. (2021) and Araujo et al. (2024) for recent surveys. To our knowledge, ours is the first paper that examines the impact of initial beliefs and adaptive learning on the effectiveness of this class of policies.

The rest of the paper is structured as follows. In Section 2, we present a model with a collateral constraint, endogenous leverage and introduce the role for macroprudential policy. Section 3 shows how the introduction of an economic policy designed to make the leverage

⁴See the survey in Manski (2018) on measuring expectations and confronting the empirical evidence with theory of rational expectations.

counter cyclical and to reduce and mute the negative effects of financial shocks may actually lead to the higher volatility and the amplification of such shocks. In Section 4 we discuss the implication for the design and the deployment of new macroeconomic policies in general and Section 5 concludes.

2 Model

In this section we present a small open economy version of a real business cycle model augmented with a collateral constraint and endogenous leverage.⁵ The incorporation financial friction allows us to capture the interplay between real and financial sectors, with borrowing capacity tied to land values. In this framework, we introduce a macroprudential policy to examine its role in mitigating the amplification effects of financial shocks under rational expectations and adaptive learning.

2.1 Set-up

Consider a small open economy with a representative agent that maximizes its expected life time utility

$$E_0^* \sum_{t=0}^{\infty} \beta^t \frac{\left[C_t - \psi \frac{N_t^{1+\chi}}{1+\chi} \right]^{1-\sigma} - 1}{1-\sigma}, \tag{1}$$

where C_t is consumption, N_t is hours worked, σ denotes the relative risk aversion, χ measures the elasticity of the labor supply, β is the discount factor, and E_{τ}^* denotes (possibly nonrational) expectations. The representative agent face a budget constraint

$$C_t + K_{t+1} - (1 - \delta)K_t + Q_t(L_{t+1} - L_t) + (1 + R)B_t = B_{t+1} + AK_t^{\alpha}L_t^{\gamma}N_t^{1 - \alpha - \gamma}$$
 (2)

where K_{t+1} is the capital stock, L_t is the stock of land, Q_t denotes the land price, B_t stands for bonds/debt, and A is (constant) total factor productivity. Additionally, the agent faces a collateral constraint

$$\tilde{\Theta}_t E_t^*[Q_{t+1}] L_{t+1} \ge (1+R) B_{t+1}, \tag{3}$$

where R is the real interest rate and Θ_t denotes leverage— the fraction of expected value of land that can be used as collateral. Given the small open economy assumption, the real interest rate is exogenous and assumed to be constant.

Following Pintus and Suda (2019) we assume that the leverage, $\tilde{\Theta}_t$, is given by

$$\tilde{\Theta}_t \equiv \Theta_t \left\{ \frac{E_t^*[Q_{t+1}]}{Q} \right\}^{\varepsilon}. \tag{4}$$

and has exogenous and endogenous components. The exogenous part is captured by Θ_t and

⁵This is a simplified version of Pintus and Suda (2019).

we assume that $\theta_t = \log(\Theta_t)$ follows an AR(1) process,

$$\theta_t = (1 - \rho_\theta)\overline{\theta} + \rho_\theta \theta_{t-1} + \xi_t, \tag{5}$$

where ξ_t is the leverage shock. The endogenous part is assumed to depend on the expected deviation of land price Q_{t+1} from its steady-state value, Q, and ε captures the direction and the extent to which asset prices affect the leverage.

In our model, equation (4) encompass both the structure of the financial sector and the associated policy stance. In section 4 we treat ε as a sufficient statistics for macroprudential policy. Using the US micro data Mian and Sufi (2011) show that in the period preceding the crisis the leverage was pro-cyclical in house prices implying a positive value for ε . Our policy experiment involves changing the value of ε so that the associated movement of leverage become counter-cyclical.

A representative agent chooses C_t , N_t , L_{t+1} , K_{t+1} and B_{t+1} to maximize the lifetime utility in (1) subject to the budget constraint (2) and the collateral constraint (3). The first order conditions for this problem are

$$C_t: \qquad \left[C_t - \psi \frac{N_t^{1+\chi}}{1+\chi} \right]^{-\sigma} = \Lambda_t \tag{6}$$

$$N_t: \qquad \psi N_t^{\chi + \alpha + \gamma} = (1 - \alpha - \gamma) A K_t^{\alpha} L_t^{\gamma} \tag{7}$$

$$L_{t+1}: \qquad Q_t \Lambda_t = \beta E_t^* [Q_{t+1} \Lambda_{t+1}] + \beta \gamma E_t^* [\Lambda_{t+1} Y_{t+1} / L_{t+1}] + \Phi_t \tilde{\Theta}_t E_t^* [Q_{t+1}]$$
(8)

$$K_{t+1}: \qquad \Lambda_t = \beta E_t^* [\Lambda_{t+1}(\alpha Y_{t+1} / K_{t+1} + 1 - \delta)]$$
 (9)

$$B_{t+1}: \qquad \Lambda_t = \beta(1+R)E_t^*[\Lambda_{t+1}] + (1+R)\Phi_t, \tag{10}$$

where Λ_t and Φ_t denote the Lagrange multipliers of constraints (2) and (3), respectively.

Taking the first-order conditions and log-linearizing them around the steady state allows us to write down a linear expectational system

$$X_{t} = \mathbf{A}X_{t-1} + \mathbf{B}E_{t-1}^{*}X_{t} + \mathbf{C}E_{t}^{*}X_{t+1} + \mathbf{D}\xi_{t},$$
(11)

where $X_t = \{\tilde{c}_t, \tilde{q}_t, \tilde{\lambda}_t, \tilde{b}_t, \tilde{k}_t, \tilde{\theta}_t\}'$ is the vector of endogenous variables expressed in log of deviations from the steady state; matrices \mathbf{A} , \mathbf{B} , \mathbf{C} , and \mathbf{D} are functions of structural parameters; ξ_t is the exogenous leverage shock, and E_t^* denotes the potentially non-rational expectations. Importantly, matrix \mathbf{B} captures the relationship between land price and debt (and ε) given by the collateral constraint.

⁶See Appendix A for the derivations and exact definition of matrices A, B, C, and D.

2.2 Rational expectations equilibrium

Under rational expectations $E_t^* = E_t$ and for $1 + R < \frac{1}{\beta}$ there exists a unique rational expectation solution with a binding collateral constraint (3).⁷ The minimal state variable (MSV) solution to that system has a VAR(1) representation is

$$X_t = \mathbf{M}^{RE} X_{t-1} + \mathbf{G}^{RE} \xi_t \,, \tag{12}$$

where \mathbf{M}^{RE} is the solution to

$$\mathbf{M} = [\mathbb{I} - \mathbf{C}\mathbf{M}]^{-1}[\mathbf{A} + \mathbf{B}\mathbf{M}] \tag{13}$$

and \mathbf{G}^{RE} is given by

$$\mathbf{G}^{RE} = \left[\mathbb{I} - \mathbf{C} \mathbf{M}^{RE} \right]^{-1} \mathbf{D} . \tag{14}$$

The rational expectations hypothesis implies that both perceived and actual law of motions are described by (12): agents perceived probability distributions of endogenous and exogenous variables agrees with the true distributions governing the system's dynamics. In this setting, a policy change—whether it is a fiscal policy and an introduction of a lump-sum or distortionary taxes or a macroprudential policy taking form of financial regulations constraining the leverage—alters one (or more) of matrices \mathbf{A} , \mathbf{B} , \mathbf{C} , and \mathbf{D} . This change is reflected, in turn, in the equilibrium described by matrices \mathbf{M}^{RE} and/or \mathbf{G}^{RE} . The rational expectations implicitly assume that households understand that and their forecasts following the policy change are consistent with these new matrices.

2.3 Adaptive learning equilibrium

Our key insight, however, relies on the notion that agents may not have rational expectations, i.e., $E_t^* \neq E_t$. We assume, instead, that agents do not know the full structure of the economy and, as a results, they do not know the exact equilibrium dynamics of the economy.⁸

We think of agents as econometricians, who routinely estimate a forecasting model (using historical data) that describes their view of the world, the perceived law of motion (PLM). We assume that agents' PLM is formulated in a way that is consistent with the RE solution (12) and they use this PLM to form their predictions about the future.

Agents use the perceived law of motion that coincide with rational expectation equilibrium

$$X_t = \mathbf{M}X_{t-1} + \mathbf{G}\xi_t \tag{15}$$

for forecasting. The key element that differentiates equation (15) from its rational expectations' counterpart in equation (12) is that we do not assume that $\mathbf{M} = \mathbf{M}^{RE}$ and $\mathbf{G} = \mathbf{G}^{RE}$,

⁷We assume $1 + R < \frac{1}{\beta}$ so that the borrowing constraint is always binding.

⁸We do assume, however, that agents "know" the steady state.

i.e., agents' perception may not match 1-to-1 to the rational expectations' solution.

Agents use their most recent estimate of the perceived law of motion, M_t , to forecast the future state

$$E_t^* X_{t+1} = E_t^* (\mathbf{M} X_t + \mathbf{G} \xi_t) = \mathbf{M}_{t-1} X_t$$
 (16)

with \mathbf{M}_t denoting the estimates obtained with the data up to date t. In the equation above we follow the following timing convention: at period t, when forming the expectations about t+1, agents do not observe X_t . Instead, they use their most recent available forecast, i.e. $E_{t-1}X_{t+1} = M_{t-1}X_t$.

Substituting expectations $E_t^* X_{t+1} = \mathbf{M}_{t-1} X_t$ and $E_{t-1}^* X_t = \mathbf{M}_{t-2} X_{t-1}$ into the equation (11), the actual law of motion (ALM) under adaptive learning is given by

$$\left[\mathbb{I} - \mathbf{C}\mathbf{M}_{t-1}\right] X_t = \left[\mathbf{A} + \mathbf{B}\mathbf{M}_{t-2}\right] X_{t-1} + \mathbf{D}\xi_t. \tag{17}$$

This equation combines structural parameters of the model (matrices $\mathbf{A}, \mathbf{B}, \mathbf{C}, \mathbf{D}$) with the beliefs (matrices $\mathbf{M}_{t-2}, \mathbf{M}_{t-1}$, and \mathbf{G}_{t-1}) to govern the dynamics of X_t . Note that rational expectations equilibrium is a fixed point of that equation and the point, where the perceived and actual laws of motion of the economy coincide.

As econometricians agents update their beliefs once new data becomes available using the recursive constant gain algorithm:

$$\mathbf{M}_{t} = \mathbf{M}_{t-1} + \nu \mathbf{R}_{t}^{-1} X_{t-1} (X_{t} - \mathbf{M}_{t-1} X_{t-1})$$
(18)

$$\mathbf{R}_{t} = \mathbf{R}_{t-1} + \nu (X_{t-1} X_{t-1}' - \mathbf{R}_{t-1}), \tag{19}$$

where ν is a small constant.¹⁰ \mathbf{M}_t is a time-varying matrix of coefficients and \mathbf{R}_t is the associated variance-covariance matrix. Equation (18) describes the path of beliefs (represented by \mathbf{M}_t) given some initial beliefs \mathbf{M}_0 . Similarly, equation (19) presents the evolution of variance-covariance of estimates \mathbf{M}_t given the confidence in initial beliefs, \mathbf{R}_0 .

Under rational expectations the dynamics of all endogenous variables are determined entirely by the equation (12). The dynamics under adaptive learning are, in turn, jointly determined by equations (17)-(19) and conditional on \mathbf{M}_0 and \mathbf{R}_0 .

Having set the stage we can now analyze the effect of a new macroeconomic (macroprudential) policy that is trying to reduce the volatility induced by the financial shocks.

⁹We assume that in the case of adaptive learning, agents time-t information set does not include the estimate \mathbf{M}_t , which relies on the current value of the value of X_t . However, this assumption does not make a significant difference for the IRFs or for the dynamics of \mathbf{M}_t .

¹⁰Under recursive least squares, gain is a decreasing function of t with $\nu = \frac{1}{t}$. In section 3.5 we illustrate the effect of ν on macroeconomic volatility.

3 The dangers of macroprudential policy experiments

In this section, we show that while the introduction of macroprudential policy considerably reduces the volatility of endogenous variables under rational expectations, it may produce the opposite effect under learning. To illustrate this result, we first compare the economy's impulse responses to a financial shock before and after the introduction of such a policy, and then compute the standard deviations of macroeconomic variables following the policy change

3.1 Calibration

For the numerical exercise we follow the calibration of Pintus and Suda (2019), see Table 1. Such calibration delivers average values for the leverage ($\bar{\Theta}\approx 0.88$), debt-to-GDP ($\frac{B}{Y}\approx 0.52$) and land value-to-GDP ($\frac{QL}{Y}\approx 0.59$) ratios observed in the period 1996Q1-2008Q4, that is preceding the Global Financial Crisis. Setting $\mu=0.99$ to reflect the annual real interest rate of 4%, the time preference parameter to $\beta=0.96\mu$, the inverse of labor elasticity to $\chi=1/3$ the capital share $\alpha=0.33$, and land share $\gamma=0.0093$ deliver these ratios.

The persistence of leverage shocks under rational expectation, ρ_{θ} is given by the OLS estimate from a univariate regression of leverage data provided by Boz and Mendoza (2014) over the sample period 1975Q1–2010Q1. This approach aligns with the assumption that rational expectations (RE) agents know the true process governing leverage. In contrast, the adaptive learning (AL) estimate is obtained from a constant gain learning of equation (5), in which agents forecast and update their beliefs in real time. The full-sample OLS estimate of the autocorrelation parameter is 0.9756. However, learning agents overestimate the autocorrelation parameter reaching approximately 0.9904 in 2008Q3.

Table 1: Parameter values

Parameter		Value	Source/Target
(World) discount factor	μ	0.99	R=4%
Discount factor	β	0.96μ	Iacoviello (2005)
Depreciation rate	δ	0.025	
Capital share	α	0.33	Gertler et al. (2012)
Land share	γ	0.0093	$\frac{QL}{Y} \approx 0.59$
Leverage (steady state)	$\bar{\Theta}$	0.88	Pintus and Suda (2019)
Inv. labor elasticity	χ	$\frac{1}{3}$	Gertler et al. (2012)
(constant) gain	ν	0.014	Pintus et al. (2021)
s.d. leverage shock	σ_{ξ}	0.033	Pintus et al. (2021)
RE,AL_1 persistence leverage shock	$ ho_arepsilon$	0.9756	Pintus and Suda (2019)
AL_2 persistence leverage shock	$\hat{ ho}_{arepsilon}$	0.9904	Pintus and Suda (2019)

The key parameter in our exercise is the land price elasticity of leverage ε . Using the data on 2002–2006 changes in house prices and debt-to-income, Mian and Sufi (2011) find evidence of mildly pro-cyclical (in housing prices) leverage. We set $\varepsilon = 0.5$ to match their results on the impact of housing price changes on the debt-to-income ratio. To examine the effects of macroprudential policy, we vary the value of ε . Specifically, we set ε to negative values to approximate countercyclical measures.

3.2 Leverage shocks when macroprudential policy is known

Pintus and Suda (2019) show that learning can significantly amplify leverage shocks when agents' beliefs about the model parameters differ from the rational expectations, see also Figure 1. In particular, if households overestimate the persistence of the financial shock process, ρ_{θ} , and the leverage is in fact mildly pro-cyclical (represented by $\varepsilon = 0.5$) the financial shock ξ_t causes over 2.5 times larger response of output, capital, and consumption under learning than under rational expectations. Not only adaptive learning amplifies economic shocks, but also the actual effect is quantitatively large: a large negative shock to leverage of about -5% reduces the output by around 3.2% under learning but only by about 1,3% under rational expectations.

The foundation of the economy's large response to a leverage shock under learning lies in the interaction of the forecast of land prices with the borrowing constraint in equation (3). If a negative shock to the leverage would not translate into the fall in land prices and, in turn, would not lower the value of collateral resulting in less borrowing, the learning economy would behave like a RE economy. Moreover, eliminating the effect of land price swings on the borrowing constraint would not only bring the dynamics under learning closer to the ones under RE but would also reduce the response under rational expectations.

Consider now a macroprudential policy that makes the leverage countercyclical in housing/land prices.¹¹ In our model this assumptions is govern by the negative value of ε in equation

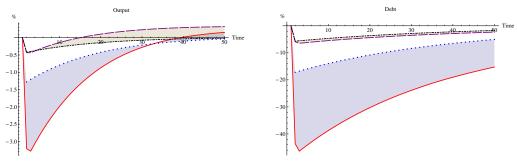
$$\tilde{\Theta}_t \equiv \Theta_t \left\{ \frac{E_t[Q_{t+1}]}{Q} \right\}^{\varepsilon},\tag{4}$$

which implies that an increase in expected housing/land prices leads to a decrease of the leverage.

If such policy implies $\varepsilon = -0.75$ and adaptive learning agents have a correct understanding how this new ε affects \mathbf{M}_{τ} , the economy's dynamic responses under learning and RE are greatly reduced and the path of the economy with the adaptive learning is considerably closer to the one under rational expectations. Figure 1 depicts the impulse responses under adaptive learning and rational expectations before and after the introduction of such a policy. The learning amplifies the effects of leverage shocks on output and debt by a factor of 2.5 for the

¹¹Such a policy could be introduced in a model of moral hazard and costly monitoring with procyclical taxes. Importantly, however, our treatment of expectation of ε would correspond to unanticipated fiscal policy shock.

Figure 1: Responses under pro-cyclical ($\varepsilon=0.5\%$) leverage for learning (solid red) and RE (dotted blue) and counter-cyclical ($\varepsilon=-0.75\%$) leverage for learning (dashed purple) and RE (dashed-dotted black) in case of the overestimation of the persistence of leverage shocks, ρ .



(a) Output following 5% leverage shock.

(b) Debt following 5% leverage shock.

pro-cyclical leverage but the difference almost disappears if the leverage is counter-cyclical. The introduction of the macroprudential policy reduces the debt response to the leverage shock from -35% to -6% under learning and from -16% to -6% under RE. This result seems to provide unequivocal support for the macroprudential policy if one wants to reduce the fluctuations following the financial shocks, especially in the case of imperfect information and learning.

The effects of the policy can also be observed by analyzing the volatility of macroeconomic variables under alternative values of ε for both the rational expectations and adaptive learning cases. Table 2 presents the standard deviations of four key variables—consumption, output, borrowing, and land price—under different informational assumptions, as well as for various values of ε , which captures the degree and nature (procyclical, acyclical, or countercyclical) of cyclicality in the borrowing constraint, as specified in equation (4). The results provide insights into how learning dynamics and macroprudential policy design influence economic stability. Similar to the case illustrated by the impulse response functions, the volatility of all variables is affected by whether agents operate under rational expectations (column 1) or adaptive learning (columns 2 and 3).

Column (2) presents results for the adaptive learning specification, AL_1 in which agents' beliefs about the law of motion coincide with the rational expectations solution. Differences in standard deviations between column (1) and column (2) are therefore solely due to constant gain learning. Interestingly, the standard deviation of output is slightly lower under learning than under rational expectations, which suggests that constant gain learning may introduce a stabilizing effect in this particular case.

Column (3) shows results for the adaptive learning specification, AL_2 , in which agents overestimate the persistence of leverage shocks, a scenario corresponding to the conditions observed in 2008Q3.¹² In this case, the higher volatility arises from both the endogenous

¹²See Pintus and Suda (2019).

Table 2: Volatility of macroeconomic variables under alternative ε under adaptive learning and rational expectations (median standard deviation)

	rational expectations (RE) $\rho_{\theta} = 0.9756$ (1)	adaptive learning (AL_1) with $\hat{\rho}_{\theta} = \rho_{\theta}$ (2)	adaptive learning (AL_2) with $\hat{\rho}_{\theta} > \rho_{\theta}$ (3)		
$\varepsilon = 0.5$					
$consumption, \ \tilde{c}_t$	2.13	2.15	6.12		
$output,\ ilde{y}_t$	2.04	1.98	5.28		
borrowing, \tilde{b}_t	35.69	38.07	119.32		
$land\ price,\ ilde{q}_t$	17.35	20.67	76.31		
$\varepsilon = 0$					
consumption	1.18	1.19	1.71		
output	1.13	1.07	1.43		
borrowing	19.95	20.92	33.25		
$land\ price$	9.76	11.57	21.86		
$\varepsilon = -0.75$					
consumption	0.71	0.70	0.80		
output	0.67	0.62	0.65		
borrowing	11.94	12.09	15.30		
$land\ price$	5.87	6.90	10.48		
$\varepsilon = -1.5$					
consumption	0.50	0.50	0.52		
output	0.48	0.43	0.41		
borrowing	8.50	8.33	9.65		
land price	4.19	4.89	6.85		

The standard deviation represents the variability of a macroeconomic variable over 100 periods (equivalent to 25 years), driven solely by leverage shocks. The median is computed across 1000 simulations. AL_1 refers to constant gain learning, where the perceived persistence of the leverage shock matches the true value (i.e., the rational expectations value). AL_2 refers to constant gain learning, where the estimated persistence of the leverage shock exceeds the rational expectations value.

response to shocks and the process of learning the "true" value of ρ_{ε} (understood as the rational expectations or full-sample estimation value). Under the AL_2 specification, the volatility of all variables is noticeably higher compared to the rational expectations framework.

Examining specific variables, the results indicate that consumption and output experience relatively smaller increases in volatility compared to borrowing and land prices. Nonetheless, under adaptive learning specification the standard deviation of these variables still increases significantly, suggesting that agents' misperceptions can propagate shocks through the real economy. Borrowing and land prices, on the other hand, are particularly sensitive to both ε and the learning framework. Under adaptive learning with a high ε , these variables experience much larger fluctuations, underscoring their vulnerability to financial shocks and misaligned expectations.

The degree of cyclicality in the borrowing constraint, as captured by ε , plays a critical role in determining the magnitude of volatility. A positive value of ε , which represents procyclical borrowing, leads to a substantial increase in the standard deviations of all variables, particularly borrowing and land prices. Procyclical leverage amplifies financial shocks, causing larger fluctuations in these variables. Conversely, when ε is negative, representing countercyclical borrowing behavior, volatility decreases. This stabilization effect is evident under both rational expectations, where agents fully internalize the implications of countercyclical policies, and adaptive learning.

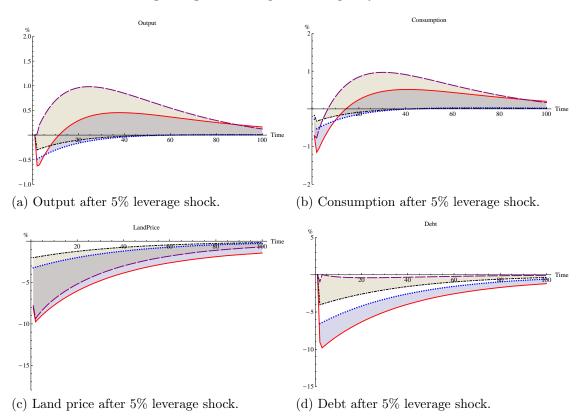
Notably, under adaptive learning with an overestimated degree of persistence of leverage shocks (as was the case in 2008Q3), the effectiveness of countercyclical policy—measured in terms of volatility reduction—is significantly greater. For example, under $\varepsilon = -0.75$, the standard deviation is three times smaller than under $\varepsilon = 0.5$ for both the RE and AL_1 specifications. However, under AL_2 , the standard deviation is eight times smaller for countercyclical leverage compared to procyclical leverage. This highlights the potential impact of introducing such a policy at the onset of a global financial crisis.

These results, both in terms of impulse responses and volatility, have important policy implications. When countercyclical macroprudential policies are in place and fully understood—or acknowledged by agents—they prove highly effective in reducing volatility. Specifically, they dampen borrowing during booms and encourage it during downturns. This effectiveness holds not only under rational expectations but also under adaptive learning. Notably, under the adaptive learning framework AL_2 , the effectiveness of such policies is even greater, aligning the effects of financial shocks more closely with the dynamics observed under rational expectations.

3.3 The policy surprise

However, this impressive policy success does not materialize if households are not aware of the effect of that new macroprudential policy on the cyclicality of the collateral constraint and the equilibrium dynamics. This would be the case if policymakers either did not adequately com-

Figure 2: Responses to a negative leverage shocks for mildly counter-cyclical ($\varepsilon = -0.5\%$) leverage under learning (solid red) and RE (dotted blue) and strongly counter-cyclical ($\varepsilon = -1.5\%$) leverage under learning (dashed purple) and RE (dashed-dotted black) given the incorrect beliefs regarding the macroprudential policy.



municate the effect of policy or experiment in a discretionary fashion. Consider the case that the policymakers introduce procyclical taxes that would result, under rational expectations, in countercyclical leverage but assume that learning agents have initially no information about that because the policy experiment is not advertised or announced. In terms of our notation, agents' perceived law of motion (PLM) does not reflect the negative ε , but the positive one from before the introduction of that policy. Figures 2 and 3 present impulse responses in such a case for the "true" (AL_1) and (over-)estimated (AL_2) persistence of the financial shock, respectively.¹³

Following the negative leverage shock, we observe a considerable larger fall in debt under learning than under rational expectations, but this negative effect drops considerably faster than under the case of pro-cyclical leverage. However, under adaptive learning the response of macroeconomic variables to the financial shock is significantly different.

Figure 2 examines the effects of a 5% negative leverage shock under two belief frameworks: rational expectations and adaptive learning AL_1 , where agents misunderstand the counter-

 $^{^{13}}$ It is important to remember that these "overestimated" value of leverage shock persistence corresponds to the actual data estimate of the leverage process at 2008Q3.

cyclical nature of macroprudential policy. Under AL_1 , agents fail to recognize the policy's countercyclical stance, leading to significant deviations in macroeconomic responses compared to RE. The analysis considers two levels of policy countercyclicality: mildly countercyclical ($\varepsilon = -0.5$) and strongly countercyclical ($\varepsilon = -1.5$).

The response of output (Panel a) shows that, under AL_1 , output declines more sharply and recovers more slowly than under RE. For mildly countercyclical policy, the initial drop in output is deeper under AL_1 , and the recovery remains sluggish, reflecting agents' slower adjustment to the policy environment. When the policy becomes strongly countercyclical, output recovers faster in both frameworks, but initial volatility under AL is heightened due to the gradual updating of agents' beliefs. Consumption dynamics (Panel b) mirror those of output. The immediate drop in consumption is larger under AL for both levels of ε , driven by heightened uncertainty and slower belief adjustments. Stronger countercyclicality amplifies this volatility, delaying consumption stabilization under AL.

Land prices (Panel c) highlight further destabilizing effects of adaptive learning. After the shock, land prices decline more sharply and recover more slowly under AL_1 than under RE, particularly when the policy is strongly countercyclical. This reflects the uncertainty introduced by agents' misperceptions of the policy's nature. Finally, debt (Panel d) exhibits the most pronounced differences. The decline in debt is steeper under AL_1 , reflecting greater sensitivity of borrowing to leverage shocks. While debt begins to recover under both frameworks, the recovery under AL_1 is significantly slower, especially with strongly countercyclical policies.

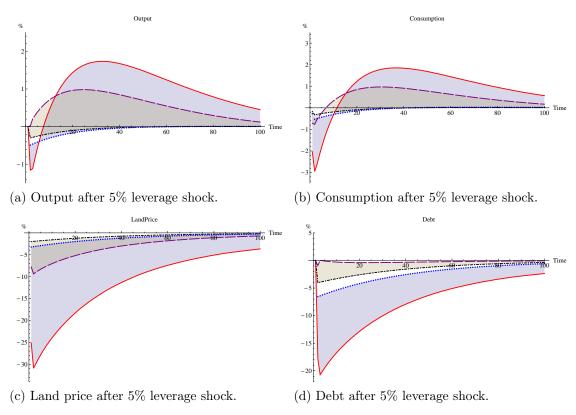
These results suggest that incorrect beliefs regarding the macroprudential policy exacerbate the negative effects of leverage shocks. Adaptive learning, in particular, introduces greater volatility and slower recovery across key macroeconomic variables compared to rational expectations. This implies that the stabilizing effects of countercyclical macroprudential policies are undermined when agents do not fully understand the policy's cyclicality.

Figure 3 explores the impact of an additional layer of incorrect beliefs, where agents overestimate the persistence of a leverage shock. This misperception interacts with their misunderstanding of the countercyclical macroprudential policy, amplifying the differences between adaptive learning (AL_2) and rational expectations (RE). Under AL_2 , these compounded incorrect beliefs lead to pronounced destabilizing effects across macroeconomic variables.

The response of output and consumption (Panels a and b) reveals striking dynamics. Initially, the decline in output is smaller under AL than under RE. However, approximately 12 periods after the shock, output under AL_2 unexpectedly surges into a "boom," despite the negative leverage shock. Similarly the consumption dynamics features overshooting. These responses reflect the destabilizing influence of incorrect beliefs, as agents misjudge both the shock's persistence and the policy's stance. In contrast, output and consumption under RE follow smoother and more stable recovery trajectories.

Land prices and debt (Panel c and Panel d, respectively) exhibit different dynamics. The

Figure 3: Responses to a negative leverage shocks for mildly counter-cyclical ($\varepsilon = -0.5\%$) leverage under learning (solid red) and RE (dotted blue) and strongly counter-cyclical ($\varepsilon = -1.5\%$) leverage under learning (dashed purple) and RE (dashed-dotted black) given the incorrect beliefs regarding the macroprudential policy and regarding the persistence of the leverage shock.



overestimation of shock persistence leads to a deeper and more prolonged decline in land prices compared to RE for mildly countercyclical ε . However, for strongly countercilcal policit, the initial response and the dynamics after the shocks are much closer to RE and to the ones observed in Figure 2.

Overall, this scenario illustrates how compounding incorrect beliefs—both about the policy stance and the shock's persistence—intensify volatility and destabilize macroeconomic dynamics under adaptive learning for the case of output and consumption, in stark contrast to the smoother responses observed under rational expectations.

Taken together, the results from Figures 2 and 3 demonstrate that the effectiveness of macroprudential policies depends critically on the expectations framework and the accuracy of agents' beliefs. When agents operate under adaptive learning and hold incorrect beliefs about the policy stance and the persistence of shocks, the intended stabilizing effects of countercyclical leverage policies are significantly weakened. Instead of mitigating volatility, such policies can inadvertently amplify fluctuations in output, consumption, land prices, and debt.

These results are also evident when examining the overall variability of macroeconomic variables. To quantify the effects of policy changes on volatility, we use simulations. Specifically, we generate 1000 series of leverage shocks, each with an estimated standard deviation of 3.3%, and compute the resulting dynamics of all endogenous variables under different informational assumptions. The standard deviations reported in Table 3 represent the variability of each macroeconomic variable across different subperiods, driven solely by leverage shocks. The reported values correspond to the median across all 1000 simulations.

Table 3 presents the effects of changes in the macroprudential policy stance, represented by a shift from ε_0 (columns (1)–(3)) to ε_1 , on a standard deviation of key macroeconomic variables under different expectations frameworks: rational expectations in columns (4), (7), (10), adaptive learning with correct beliefs about shock persistence, AL_1 , in columns (5), (8) and (11), and adaptive learning with overestimated persistence of shocks, AL_2 , in columns (6), (9) and (12). We track the changes of volatility by looking at standard deviations over first 16 quarter after the change (columns (4)–(6)), next 40 quarters (columns (7)–(9)), and another 40 quarters starting 60 years after the change (columns (10)–(12)).

The table allows for a comparative analysis of the stabilizing or destabilizing effects of the policy change across these alternative specifications.

Under the rational expectations framework, the results indicate that a shift from procyclical ε_0 to a countercyclical ε_1 reduces the standard deviation of most macroeconomic variables, including output, consumption, and debt. This reflects the intended stabilizing effects of countercyclical macroprudential policies. By tightening leverage constraints during booms and relaxing them during downturns, the policy dampens fluctuations, particularly in financial variables such as land prices and debt. However, the magnitude of these reductions depends on the extent of the policy change, with larger shifts in ε leading to greater stabilization. Importantly, under RE, agents fully internalize the countercyclical nature of the policy,

Table 3: Effects of policy change on volatility (median standard deviation, %)

	before change			16 periods after			periods 17–56			periods 261-300		
	RE	AL_1	AL_2	RE	AL_1	AL_2	RE	AL_1	AL_2	RE	AL_1	AL_2
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
$\varepsilon_0 = 0.5 \rightarrow \varepsilon_1 =$	= 0											
consumption	2.13	2.15	6.12	0.93	1.45	5.67	0.85	1.92	7.59	0.78	1.63	4.65
output	2.04	1.98	5.28	0.77	1.03	5.39	0.79	1.46	6.44	0.75	1.15	3.51
borrowing	35.69	38.07	119.32	13.82	19.25	48.77	14.43	19.99	41.89	14.26	18.59	33.69
$land\ price$	17.35	20.67	76.31	6.67	18.16	68.97	6.93	18.29	59.01	6.85	16.43	46.13
$\varepsilon_0 = 0.5 \rightarrow \varepsilon_1 =$	= -0.5											
consumption	2.13	2.15	6.12	1.12	1.60	4.81	1.18	1.77	5.92	1.14	1.71	4.68
output	2.04	1.98	5.28	0.99	1.20	3.46	1.11	1.33	4.46	1.09	1.32	3.37
borrowing	35.69	38.07	119.32	20.00	28.28	84.52	20.83	29.44	74.27	20.40	28.12	61.59
$land\ price$	17.35	20.67	76.31	9.64	19.01	70.46	10.00	19.36	62.67	6.85	18.25	51.95
$\varepsilon_0 = 0.5 \rightarrow \varepsilon_1 =$	= -0.75											
consumption	2.13	2.15	6.12	0.89	1.44	6.56	0.76	2.11	8.55	0.68	1.65	4.71
output	2.04	1.98	5.28	0.73	1.21	6.88	0.69	1.72	7.64	0.65	1.21	3.94
borrowing	35.69	38.07	119.32	11.96	14.98	31.16	12.51	15.43	26.71	12.23	14.39	21.62
$land\ price$	17.35	20.67	76.31	5.77	17.83	67.56	6.01	17.83	57.24	5.93	15.55	43.12
$\varepsilon_0 = 0.5 \rightarrow \varepsilon_1 =$	= -1.5											
consumption	2.13	2.15	6.12	0.88	1.89	9.70	0.58	2.83	11.35	0.48	1.83	5.27
output	2.04	1.98	5.28	0.67	2.15	11.45	0.52	2.73	11.26	0.46	1.68	5.30
borrowing	35.69	38.07	119.32	8.57	2.12	20.69	8.91	2.55	15.73	8.70	4.21	8.43
$land\ price$	17.35	20.67	76.31	4.10	17.08	63.73	4.29	16.75	51.40	4.23	13.22	35.75
$\varepsilon_0 = 0 \to \varepsilon_1 =$	-0.75											
consumption	1.18	1.19	1.71	0.66	0.87	1.52	0.70	1.04	2.01	0.69	0.97	1.39
output	1.13	1.07	1.43	0.58	0.61	1.32	0.66	0.77	1.64	0.65	0.70	0.99
borrowing	19.95	20.92	33.25	11.98	13.09	18.73	12.51	13.54	16.28	12.23	13.04	14.28
land price	9.76	11.57	21.86	5.81	10.57	20.51	6.02	10.69	17.67	5.93	9.84	14.61

The standard deviation represents the variability of a macroeconomic variable over 100 periods (equivalent to 25 years), driven solely by leverage shocks. The median is computed across 1000 simulations. AL_1 refers to constant gain learning, where the perceived persistence of the leverage shock matches the true value (i.e., the rational expectations value). AL_2 refers to constant gain learning, where the estimated persistence of the leverage shock exceeds the rational expectations value.

allowing the policy to achieve its objectives without significant unintended consequences.

In contrast, under the adaptive learning framework with correct beliefs about shock persistence (AL_1) , the stabilizing effects of the policy are generally weaker. While the standard deviations of output, consumption, and debt decline following the policy change, these reductions are smaller compared to the RE framework. This occurs because agents under learning frameworks update their expectations gradually, leading to delayed adjustments in behavior. Furthermore, the results indicate that for a change to strongly countercyclical policy $(\varepsilon_1 = -1.5)$ in certain variables, such as output and consumption, the policy change may even result in a temporarily higher volatility under AL_1 than under RE. Nevertheless, the overall direction of the effects under learning remains consistent with the RE framework, albeit with muted magnitude.

The adaptive learning framework with overestimated persistence of shocks (AL_2) produces

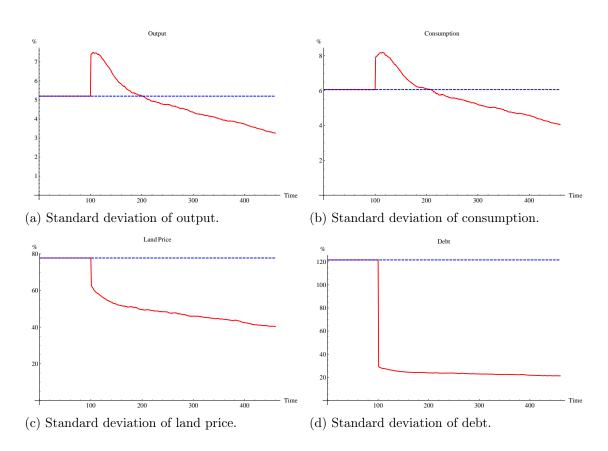
the most distinct results. In this case, the policy change from ε_0 to ε_1 often leads to an increase in the standard deviation of key variables, contrary to the intended stabilizing effects of the policy. For example, right after the policy change to $\varepsilon_1 = -0.75$ and $\varepsilon_1 = -1.5$ the standard deviations of output and consumption rise significantly under AL_2 , highlighting the destabilizing effects of incorrect beliefs about the duration of shocks. These results reflect the interaction between agents' misperceptions about shock persistence and their slower adaptation to the countercyclical nature of the policy. Under AL_2 , agents may overreact to the policy-induced changes, amplifying fluctuations instead of dampening them. This underscores the risks associated with implementing countercyclical macroprudential policies in environments where agents hold incorrect beliefs about the economic environment. However, financial variables such as land prices and debt do not exhibit such heightened volatility following the policy change.

Overall, the results from Table 3 demonstrate that the effectiveness of macroprudential policy in reducing economic volatility depends critically on the expectations framework. While the policy change yields clear stabilizing effects under rational expectations, these effects are weaker under adaptive learning with correct beliefs and may even reverse under adaptive learning with incorrect beliefs. This highlights the importance of ensuring that agents have accurate information about the policy regime and its implications. In particular, the destabilizing effects observed under AL_2 emphasize the need for careful communication and transparency in policy implementation to mitigate the risks associated with learning dynamics and belief misalignment.

Since Table 3 shows that, for some variables, the volatility following the policy change can temporarily be higher than before the policy shift. A key question raised by this analysis is how long it takes for the policy change to affect volatility and achieves its goal of reducing it. Figure 4 illustrates the dynamics of volatility following a transition from procyclical $\varepsilon = 0.5\%$ to countercyclical $\varepsilon = -0.75\%$ leverage under adaptive learning, AL_2 , where agents hold incorrect beliefs about the macroprodential policy.

We compute the rolling standard deviations over 40-period (10-year) windows starting from the policy change in period 100. The figure reveals that for output and consumption, the policy change initially raises volatility, as reflected by the increase in rolling standard deviations shortly after the policy shift. This suggests a transitional adjustment period during which agents adapt to the new policy framework, leading to temporary disruptions. Over time, however, the volatility of output and consumption begins to decline, eventually falling below the baseline levels (dashed blue line) observed prior to the policy change. In contrast, for land prices and debt, the volatility decreases immediately following the policy shift, with rolling standard deviations dropping below their pre-policy change levels almost instantly. This indicates that the stabilizing effects of the countercyclical leverage policy are more immediate and pronounced for these variables.

Figure 4: Standard deviation of endogenous variables following the change from pro-cyclical ($\varepsilon = 0.5\%$) leverage to counter-cyclical ($\varepsilon = -0.75\%$) leverage under learning (solid red) given the incorrect beliefs regarding the macroprudential policy.



3.4 Confidence in policy

To draw the impulse responses functions in Figures 2 and 3 we assume that at the moment of the deployment of the countercyclical macroprudential policy households are completely oblivious to that change. From the perspective of the model, this implies that at that very moment not only matrix $\mathbf{M}_{policy\ change}$ corresponds to the case RE matrix $\mathbf{M}_{\varepsilon>0}^{RE}$ with procyclical leverage ($\varepsilon > 0$) but also the variance-covariance matrix $\mathbf{R}_{policy\ change}$ correspond to the RE dynamics.

ould some form of policy announcements that make agents more open to change—and potentially learn faster (corresponding to a decrease in confidence in matrix $\mathbf{M}_{policy\ change}$)—reduce the boom or speed up the convergence to the new $\mathbf{M}_{\varepsilon<0}^{RE}$? Figure 5 illustrates the case where $\mathbf{M}_{policy\ change} = \mathbf{M}_{\varepsilon>0}^{RE}$, but households remain uncertain about the new relationships between land prices, debt, and the rest of the economy. For this figure, we scaled up the variance—covariance matrix, $\mathbf{R}_{policy\ change}$, thereby increasing the impact of forecast errors on \mathbf{M} (and enhancing the speed of learning) without altering the rate at which confidence is built (and matrix \mathbf{R}_t updated).¹⁴ If the policymaker manages to announce its new policy in a way that makes agents more open and more likely to update their beliefs with the new data (less confidence approximated by larger variance) the dynamics can be even more surprising with even larger economic boom and the increase of debt. It is clear from Figures 2, 3 and 5 that the introduction of new macroprudential regulations or conducting the announced policy experiments without properly addressing how this affect the economy and, therefore, guiding agents' beliefs, can result in significantly higher volatility than without such change.¹⁵

3.5 Robustness

To measure the extent to which these effect depend on the specification of the gain parameter we evaluate alternative specification. Figure 6 presents the (rolling) standard deviation for alternative specifications of the gain parameter.

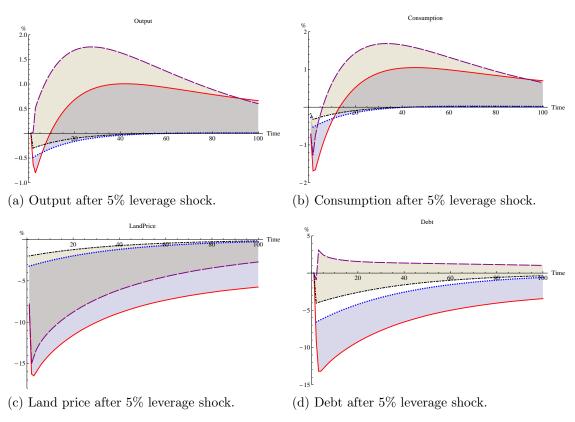
The speed of learning and the duration of incorrect beliefs are influenced by the gain parameter in the learning specification. To evaluate the extent to which heightened volatility and its duration depend on the gain, we analyze alternative gain specifications. Specifically, we consider both fast learning (with gain parameters of 0.035 and 0.025) as well as our baseline learning (with a gain parameter of 0.014). Additionally, we examine a recursive least squares (RLS) learning specification, where the gain evolves as $\gamma = 1/t$. For the RLS case, we analyze two scenarios: one where estimation begins at period 1 (and $\gamma = 1/t$) and another where estimation starts shortly before the policy change (in which $\gamma = 1/(t - 90)$), with the policy change occurring at period 100).

Figure 6 presents the results of these alternative specifications. Consistent with the baseline

¹⁴Numerically, this corresponds to increasing the gain parameter ν in equation (18) while keeping the gain parameter for equation (19).

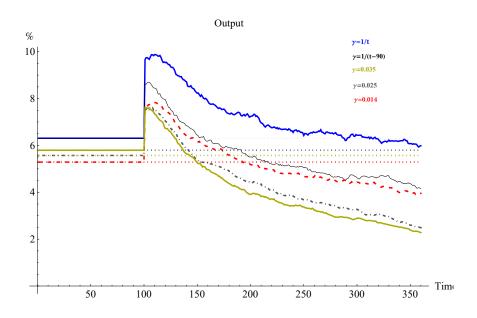
¹⁵In the Appendix C we consider the impulse responses and volatility under partially correct beliefs.

Figure 5: Responses to a negative leverage shocks for mildly counter-cyclical ($\varepsilon=-0.5\%$) leverage under learning (solid red) and RE (dotted blue) and strongly counter-cyclical ($\varepsilon=-1.5\%$) leverage under learning (dashed purple) and RE (dashed-dotted black) given the incorrect beliefs regarding the macroprudential policy but with less confidence.



case, the volatility of output increases substantially following the policy change. However, the gain parameter has an important effect on the dynamics: it influences both the level of prepolicy change volatility and the speed at which post-policy change volatility declines. While the pre-policy change level of volatility varies across gain specifications, a common pattern emerges. At some point after the policy change, volatility decreases below its initial pre-policy level, indicating that the policy eventually achieves its intended stabilizing effects. While this analysis highlights the important role of the gain parameter in determining the persistence of heightened volatility and the time horizon over which the policy's benefits are realized it does not change the overall conclusion: regardless of the gain specification the policy change is associated with increase in the volatility.

Figure 6: Standard deviation of output following the change from pro-cyclical ($\varepsilon = 0.5\%$) leverage to counter-cyclical ($\varepsilon = -0.75\%$) leverage (in period 100) under AL_2 learning under alternative gain parameter: $\gamma = 1/t$ (blue solid line); $\gamma = 1/(t-90)$ (black thin line); $\gamma = 0.014$ (red dashed line); $\gamma = 0.025$ (dotted-dashed grey line); and $\gamma = 0.035$ (dark yellow think line).



4 The implication for the design and introduction of new macroeconomic policy

The evolution of agents' beliefs—and, consequently, the dynamics of endogenous variables—depends critically on the confidence agents have in their initial beliefs. When agents have high confidence and low variance in their initial beliefs, there is less revision observed in the data. Conversely, if agents are uncertain about the specific values in matrix **M**, their belief revision

can be significant. This result has important implications for policy design.

Any change in economic policy, or the introduction of a new parameter or element that alters the existing perceived law of motion, requires agents to form their perceptions of this policy. If agents have no prior data to base their beliefs on, policymakers must make it a priority to clearly communicate how the policy will operate. Furthermore, strict adherence to the newly introduced policy is essential to reinforce agents' perceptions and expectations about its effects on economic outcomes.

Consider the case of a central bank announcing that it will incorporate additional information or dynamics when setting the nominal interest rate. Agents will only verify the credibility of the announcement if the central bank consistently adheres to the new policy. If the policy is not followed—either due to deliberate deviation by policymakers or implementation challenges—agents will revise their perceptions of the policy. This is particularly relevant when policymakers announce a new policy but are unable to implement it effectively. For instance, imagine a central bank promising to keep interest rates low even when the traditional Taylor rule would suggest raising them. Until such a deviation is observed in practice, households and firms cannot update their beliefs about the credibility of this policy. Thus, for successful implementation, policymakers must "walk the walk" after "talking the talk."

Our findings emphasize a key implication for any new macroeconomic policy: the choices of households and firms are based on both current and expected future economic conditions, which influence their objectives and constraints. Relaxing the assumption of rational expectations and adopting an adaptive learning framework reveals that these expectations are formed based on subjective probability distributions and the agents' perceived law of motion. Importantly, these may differ from the actual law of motion and the true probability distributions of endogenous and exogenous variables.

As agents update their PLM, their forecasts evolve over time, shaped not only by changes in the economic environment but also by revisions in their perception of the linkages within that environment. This makes the implementation of any policy contingent on agents' understanding of the policy and how it unfolds. In some cases, this process poses minimal challenges—for example, when a government announces and enacts a change in the tax rate. Agents typically have prior knowledge of how taxes work, and variations in tax rates are unlikely to introduce significant uncertainty regarding individual or aggregate constraints.

However, the introduction of entirely new policies—such as unconventional monetary policy measures, macroprudential regulations, or changes to the Taylor rule—can generate much greater uncertainty. This uncertainty pertains to (i) how the new policy operates, (ii) the channels through which it affects the economy, and (iii) the details of its implementation. These factors are critical to the expectation formation process. Our results indicate that agents' perceptions, along with the uncertainty associated with those perceptions, significantly influence how an economy responds to new policies at the time of their announcement, introduction, and, most importantly, implementation.

At the same time, the findings on the potential failure of macroprudential policies (discussed in section 3) highlight the importance of properly accounting for agents' beliefs. Clear communication and transparency are essential for the effective implementation of macroprudential policies. If agents are unaware of a policy's countercyclical nature or misjudge its implications, the policy may fail to achieve its intended objectives. Policymakers must ensure that agents have accurate information about the policy regime and its expected effects. This may involve explicitly announcing and publicizing policy changes, as well as providing guidance to help agents form correct expectations.

Moreover, caution is advised when implementing strongly countercyclical leverage policies, as such policies can amplify volatility under learning—particularly when agents hold incorrect beliefs. In a way, we extend Lucas' critique by adding a new dimension: it is not enough to account for the possibility that agents may alter their behavior in response to a policy change. Policymakers must also recognize that adaptation to the new policy takes time, as agents must learn how the policy operates. Properly accounting for expectations and initial beliefs is therefore paramount for the successful implementation of any policy.

5 Conclusion

In the world in which people do not know everything but observe and learn, the initial perception can be make it or break it for the economy. Using calibrated models, we show that the degree of confidence that households have in their perception of the law of motion have large impact on how this perception changes and on economy itself. We then show that the deployment of even the best policies can be very costly.

The Lucas critique put rational expectations into the forefront of macroeconomics and revolutionized how economists were thinking about expectations and economic policy. It leads to important results from rules versus discretion to policy-dependent determinacy of equilibria to the importance of public vs private signals to many other important lessons for the policy design and the policy implementations.

We should not forget, however, that even temporary deviations from rational expectations can change what one can consider as good or desirable policy. Designing a macroeconomic policy that is robust to such deviations could prove difficult but rewarding in the quest for the optimal policy.

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¹⁶This point is further illustrated in Appendix C.

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Appendices

A Log-Linearized Model

We now derive the log-linearized version of the set of equations (2)–(10) which define the intertemporal equilibrium near steady state.

In all equations below, lowercase letters denote logs and \tilde{x}_t denotes the log of X_t/X , where X is the steady-state value of X_t . For example, $\tilde{k}_t \equiv k_t - k$, with $k_t = \log(K_t)$ and $k = \log(K)$, so that lowercase variables without time subscript are steady-state levels in log.

Eliminating N_t by using log-linearized (7) and Φ_t by using log-linearized (10), we get the following set of linearized equations:

$$\tilde{b}_t = (1+\varepsilon)E_{t-1}[\tilde{q}_t] + \tilde{\theta}_{t-1} \tag{20}$$

$$\frac{K}{Y}\tilde{k}_{t} - \frac{B}{Y}\tilde{b}_{t} = -\frac{C}{Y}\tilde{c}_{t-1} - \frac{(1+R)B}{Y}\tilde{b}_{t-1} + \left(\alpha + \alpha \frac{1-\alpha-\gamma}{\chi+\alpha+\gamma} + (1-\delta)\frac{K}{Y}\right)\tilde{k}_{t-1}$$
(21)

$$\frac{C/Y}{\Lambda/Y}\tilde{c}_t + \frac{1}{\sigma}\tilde{\lambda}_t = \frac{1 - \alpha - \gamma}{\gamma + \alpha + \gamma} \frac{\alpha}{\Lambda/Y}\tilde{k}_t \tag{22}$$

$$\tilde{q}_{t} + \tilde{\lambda}_{t}(1 - \mu \overline{\Theta}) = E_{t}[\tilde{q}_{t+1}] \left(\beta + \overline{\Theta}(1 + \varepsilon)(\mu - \beta) \right) + \tilde{\theta}_{t} \overline{\Theta}(\mu - \beta)
+ E_{t}[\tilde{\lambda}_{t+1}] \left(\beta(1 - \overline{\Theta}) + \gamma \beta \frac{Y}{Q} \right) + \alpha \gamma \beta \frac{Y}{Q} (1 + \frac{1 - \alpha - \gamma}{\gamma + \alpha + \gamma}) E_{t}[\tilde{k}_{t+1}] \quad (23)$$

$$\tilde{\lambda}_{t} = E_{t}[\tilde{\lambda}_{t+1}] \left(\beta(1-\delta) + \alpha \beta \frac{Y}{K} \right) + \alpha \beta \frac{Y}{K} (\alpha - 1 + \alpha \frac{1-\alpha-\gamma}{\gamma+\alpha+\gamma}) E_{t}[\tilde{k}_{t+1}]$$
(24)

$$\tilde{\theta}_t = \rho_\theta \tilde{\theta}_{t-1} + \xi_t. \tag{25}$$

Note that (20) and (21) are the linearized around the steady state, lagged versions of collateral (3) and budget (2) constraints, respectively.

Define $P'_t \equiv (b_t, k_t, \theta_t)$ and $S'_t \equiv (c_t, q_t, \lambda_t)$ the vectors of predetermined and jump variables in log, respectively. Then equations (21)-(25) can be decomposed into two subsystems, each pertaining to P_t and S_t . The first block composed of (21), (20), and (25) can be written:

$$M_0 P_t = M_1 S_{t-1} + M_2 E_{t-1} [S_t] + M_3 P_{t-1} + V \xi_t, \tag{26}$$

where:

$$M_0 = \begin{pmatrix} 1 & 0 & 0 \\ -\frac{B}{Y} & \frac{K}{Y} & 0 \\ 0 & 0 & 1 \end{pmatrix}, \quad M_1 = \begin{pmatrix} 0 & 0 & 0 \\ -\frac{C}{Y} & 0 & 0 \\ 0 & 0 & 0 \end{pmatrix}, \quad M_2 = \begin{pmatrix} 0 & 1 + \epsilon & 0 \\ 0 & 0 & 0 \\ 0 & 0 & 0 \end{pmatrix},$$

$$M_{3} = \begin{pmatrix} 0 & 0 & 1\\ -(1+R)\frac{B}{Y} & \alpha + \alpha \frac{1-\alpha-\gamma}{\chi+\alpha+\gamma} + (1-\delta)\frac{K}{Y} & 0\\ 0 & 0 & \rho_{\theta} \end{pmatrix}$$

and V' = (0, 0, 1). Note that matrix M_2 captures the direct effect of ε in the leverage constraint (20). The second block (22)-(24) can be written:

$$M_4 S_t = M_5 E_t [S_{t+1}] + M_6 P_t + M_7 E_t [P_{t+1}], \tag{27}$$

where:

$$M_4 = \begin{pmatrix} 0 & 1 & 1 - \mu \overline{\Theta} \\ 0 & 0 & 1 \\ \frac{C/Y}{\Lambda/Y} & 0 & 1/\sigma \end{pmatrix}, \quad M_5 = \begin{pmatrix} 0 & \beta + \overline{\Theta}(1+\epsilon)(\mu-\beta) & \beta(1-\overline{\Theta}) + \gamma \beta \frac{Y}{Q} \\ 0 & 0 & \beta(1-\delta) + \alpha \beta \frac{Y}{K} \\ 0 & 0 & 0 \end{pmatrix},$$

$$M_6 = \begin{pmatrix} 0 & 0 & \overline{\Theta}(\mu - \beta) \\ 0 & 0 & 0 \\ 0 & \frac{\alpha(1 - \alpha - \gamma)}{(\gamma + \alpha + \gamma)\Lambda/Y} & 0 \end{pmatrix}, \quad M_7 = \begin{pmatrix} 0 & \alpha\gamma\beta\frac{Y}{Q}(1 + \alpha\frac{1 - \alpha - \gamma}{\chi + \alpha + \gamma}) & 0 \\ 0 & \alpha\beta\frac{Y}{K}(\alpha - 1 + \alpha\frac{1 - \alpha - \gamma}{\chi + \alpha + \gamma}) & 0 \\ 0 & 0 & 0 \end{pmatrix}.$$

Finally, substituting the expression of P_t from (26) in (27) and combining two blocks of equations allows one to rewrite the system as:

$$X_{t} = \mathbf{A}X_{t-1} + \mathbf{B}E_{t-1}[X_{t}] + \mathbf{C}E_{t}[X_{t+1}] + \mathbf{D}\xi_{t},$$
(28)

where $X'_t = \text{vec}(S'_t, P'_t)$ and

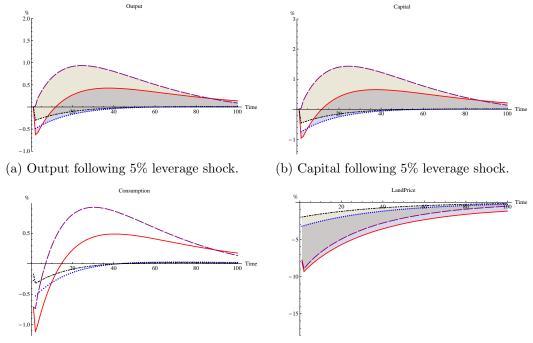
$$\begin{split} \mathbf{A} &= \begin{pmatrix} M_4^{-1} M_6 M_0^{-1} M_1 & M_4^{-1} M_6 M_0^{-1} M_3 \\ M_0^{-1} M_1 & M_0^{-1} M_3 \end{pmatrix}, \\ \mathbf{B} &= \begin{pmatrix} M_4^{-1} M_6 M_0^{-1} M_2 & 0_3 \\ M_0^{-1} M_2 & 0_3 \end{pmatrix}, \\ \mathbf{C} &= \begin{pmatrix} M_4^{-1} M_5 & M_4^{-1} M_7 \\ 0_3 & 0_3 \end{pmatrix}, \\ \mathbf{D} &= \begin{pmatrix} M_4^{-1} M_6 M_0^{-1} V_1 \\ M_0^{-1} V_1 \end{pmatrix}, \end{split}$$

where 0_3 is a 3-by-3 zero matrix.

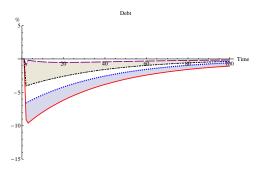
Note that matrix **B**, via M_2 , captures the direct effect of ε on X_t , while matrix **C** captures the effect ε associated with Lagrange multiplier associated with the leverage constraint (20).

B Additional dynamics

Figure 7: Responses under learning (solid) and RE (dotted) incorrect beliefs regarding the macroprudential policy with stronger confidence

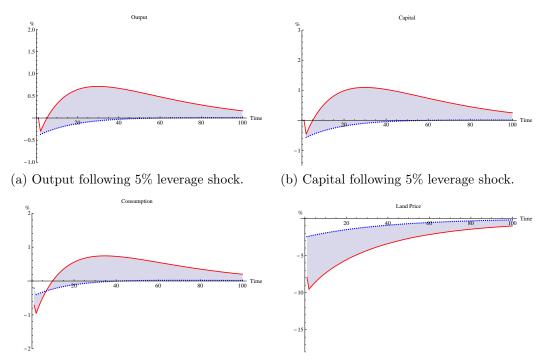


(c) Consumption following 5% leverage shock. (d) Land price following 5% leverage shock.

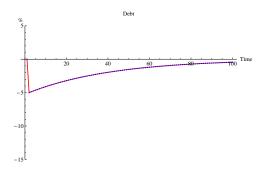


(e) Debt following 5% leverage shock.

Figure 8: Responses under learning (solid red) and RE (dotted blue) incorrect beliefs regarding the macroprudential policy with $\varepsilon = -1$ (stochastic debt limit)



(c) Consumption following 5% leverage shock. (d) Land price following 5% leverage shock.



(e) Debt following 5% leverage shock.

C "Partially" understanding the economy

In this section we consider the case, where agents to some extent "understand" the economy and the impact of the change of macroprudential policy. To model it we consider equation (17), in which matrices \mathbf{B} and \mathbf{C} capture the impact of expectations on the dynamics of vector \mathbf{X}_t . In section A we show that matrix \mathbf{B} and \mathbf{C} are related to the linearized borrowing constraint in equation (4) and Lagrange multiplier on that constraint, respectively, capturing the direct impact of macroprudential policy (measured by ε).

We analyze two case in which agents in the model are still assumed to employ adaptive learning but they partially understand how the change of ε changes the structure of the economy. First, in the AL^B , we consider the case in which upon changing ε (in period 10) the $M^B_{policy\ change}$ corresponds to the rational expectation solution of the model in which matrix ${\bf B}$ uses the ε_1 but matrix ${\bf C}$ uses ε_0 . Next, in the AL^C case, we consider the reverse situation in which $M^C_{policy\ change}$ corresponds to the rational expectation solution of the model in which matrix ${\bf C}$ uses the ε_1 but matrix ${\bf B}$ uses ε_0 .

Figures 9 and 10 illustrate the impulse response functions of output, consumption, land prices, and debt following a shift in macroprudential leverage policy—from procyclical ($\varepsilon_0 = 0.5$) to countercyclical ($\varepsilon_1 = -0.75$)—under three different settings: rational expectations, adaptive learning, and adaptive learning with partially correct beliefs. The partially correct beliefs assume that agents have knowledge of either matrix **B** or matrix **C**.

Figure 9 shows impulse response functions under $\tilde{\rho}_{\theta} = \rho_{\theta}$, while Figure 10 shows impulse response functions for $\tilde{\rho}_{\theta} = 0.9904 > \rho_{\theta} = 0.9756$.

Consistent with the patterns observed in Figure 2, under pure adaptive learning, the financial shock results in a larger decline in both output and consumption compared to RE. However, once the macroprudential policy becomes countercyclical in period 10, the dynamics under adaptive learning with partial knowledge begin to align more closely with those under RE. Notably, this adjustment reduces the overshooting effects observed under pure adaptive learning.

Furthermore, the responses of output and consumption under AL with $\bf B$ known are closer to RE than under AL with $\bf C$ known. This suggests that understanding the direct impact of macroprudential policy on borrowing constraints (captured by matrix $\bf B$) plays a more significant role in stabilizing these variables than alternative specifications.

For land prices and borrowing, all scenarios exhibit a sharp initial decline. However, the policy shift produces distinct dynamics across the models. When agents possess partial knowledge of **C**, both land prices and debt exhibit a sharp reversal, returning to levels consistent with RE. In contrast, the dynamics under adaptive learning with **B** known more closely resemble those under pure adaptive learning, indicating slower convergence to RE-like behavior in these variables.

Figure 9: Impulse response functions of endogenous variables following the change from pro-cyclical ($\varepsilon=0.5\%$) leverage to counter-cyclical ($\varepsilon=-0.75\%$) leverage under learning (solid red) with partially correct beliefs regarding the macroprudential policy.

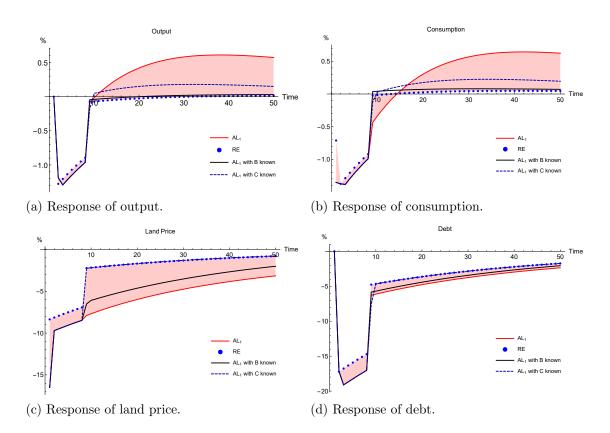
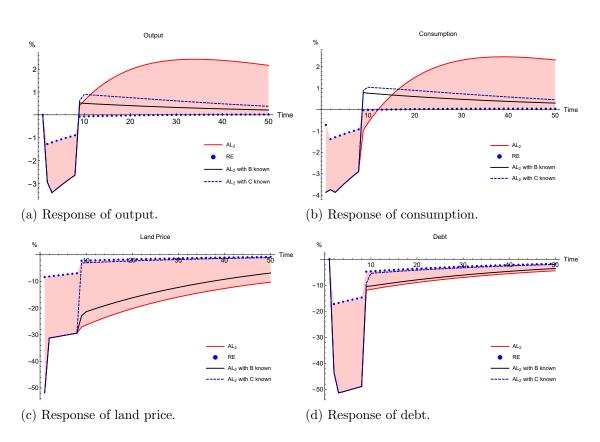


Figure 10: Impulse response functions of endogenous variables following the change from pro-cyclical ($\varepsilon=0.5\%$) leverage to counter-cyclical ($\varepsilon=-0.75\%$) leverage under learning (solid red) with partially correct beliefs regarding the macroprudential policy but incorrect beliefs about the persistence of leverage shock.



To quantitatively evaluate the impact of partial knowledge about the effect of changes in ε on volatility, we again rely on simulations. Table 4 reports the median standard deviation (volatility) of key variables under different informational assumptions. Consistent with the results in Table 3, volatility under adaptive learning is higher than under rational expectations. However, effective communication—where agents partially "understand" the impact of the policy change on the economy—leads to significantly lower volatility. Notably, when agents understand the effect of ε on the economy through both matrices **B** and **C** (denoted as AL^{BC}), the overall volatility becomes very close to the levels observed under RE, as shown in column (5).

Table 4: Effects of policy change on volatility under partially correct beliefs (median standard deviation, %)

	RE	AL_1	AL_1^B	AL_1^C	AL_1^{BC}	AL_2	AL_2^B	AL_2^C	AL_2^{BC}
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
consumption									
$before\ change$	2.13	2.15	2.15	2.15	2.15	6.12	6.12	6.12	6.12
periods 1-16	0.89	1.44	1.05	1.13	1.04	6.56	5.10	5.69	5.61
periods 17-56	0.76	2.11	0.90	1.06	0.77	8.55	2.33	2.72	2.04
$periods\ 261-300$	0.68	1.65	0.82	0.88	0.69	4.71	1.37	1.11	0.74
output									
before change	2.04	1.98	1.98	1.98	1.98	5.28	5.28	5.28	5.28
periods 1-16	0.73	1.21	0.83	0.84	0.76	6.88	3.75	4.50	4.25
periods 17-56	0.69	1.72	0.79	0.77	0.66	7.64	1.82	2.13	1.53
$periods\ 261-300$	0.65	1.21	0.73	0.63	0.61	3.94	1.10	0.80	0.61
borrowing									
before change	35.69	38.07	38.07	38.07	38.07	119.32	119.32	119.32	119.32
periods 1-16	11.96	14.98	14.78	12.04	12.02	31.16	30.26	15.89	15.86
periods 17-56	12.51	15.43	15.37	12.53	12.53	26.71	26.18	13.96	13.96
periods 261-300	12.23	14.39	14.53	12.29	12.23	21.62	21.96	12.68	12.67
land price									
before change	17.35	20.67	20.67	20.67	20.67	76.31	76.31	76.31	76.31
periods 1-16	5.77	17.83	16.88	6.57	6.51	67.56	63.83	9.52	9.45
periods 17-56	6.01	17.83	17.36	6.81	6.81	57.24	55.46	8.89	8.85
periods 261-300	5.93	15.55	15.55	6.96	6.93	43.12	44.08	8.30	8.26

The standard deviation represents the variability of a macroeconomic variable driven solely by leverage shocks. The median is computed across 1000 simulations. AL_1 refers to constant gain learning, where the perceived persistence of the leverage shock matches the true value (i.e., the rational expectations value). AL_2 refers to constant gain learning, where the estimated persistence of the leverage shock exceeds the rational expectations value. AL^B and AL^C denote the adaptive learning with known B and C, respectively.